

## China Venture Capital & Private Equity Annual Ranking 2007

### Part I: Venture Capital

#### Venture Capital Fund of the Year 2007

**SAIF Partners**

#### VC Investment Winner of the Year 2007

**IDG 技术创业投资基金**  
IDG Technology Venture Investment

 **深圳市创新投资集团有限公司**  
SHENZHEN CAPITAL GROUP CO., LTD.

#### VC Fundraising Winner of the Year 2007

**SAIF Partners**

#### VC Exit Winner of the Year 2007

**SAIF Partners**

#### Top 50 Venture Capital Funds of the Year 2007

Rank	VC Funds	Rank	VC Funds
1	SAIF Partners	26	China Merchants Technology Holdings Co., Ltd.
2	IDGVC Partners	27	Granite Global Ventures
3	Shenzhen Capital Group Co., Ltd. (SCGC)	28	iDTech Ventures
4	Sequoia Capital China	29	Shenzhen Fortune Venture Capital

			Co., Ltd.
5	NewMargin Ventures	30	DCM Group
6	KPCB China Fund	31	Fidelity Investment Group
7	Susquehanna International Group, LLP.	32	WI Harper Group
8	CDH Venture	33	JAFCO Investment (Asia Pacific) Ltd
9	Legend Capital	34	Orchid Asia Group Management Co., Ltd.
10	Northern Light Venture Capital	35	Gobi Partners
11	Softbank China Venture Capital	36	Tsing Capital
12	The CID Group	37	Lightspeed Venture Partners
13	New Enterprise Associates	38	Wuhan Huagong Venture Capital Co., Ltd.
14	DT Capital Partners	39	Redpoint Ventures
15	AsiaVest Partners, TCW/YFY Ltd.	40	Shenzhen Oriental Fortune Capital Co., Ltd.
16	Qiming Venture Partners	41	Steamboat Ventures
17	Infotech Pacific Ventures	42	Jiangsu High-Tech Investment Group
18	KTB Investments	43	Bluerun Ventures
19	Suzhou Ventures Group (China-Singapore Suzhou Industrial Park Ventures Co., Ltd.)	44	Draper Fisher Jurvetson Dragon Fund
20	GSR Ventures	45	Canton Venture Capital
21	Chengwei Venture	46	ePlanet Ventures
22	Intel Capital	47	Draper Fisher Jurvetson China
23	Capital Today	48	Bessemer Venture Partners (Shanghai) Co., Ltd.
24	Japan Asia Investment Co., Ltd.	49	Heilongjiang Chenenergy-HIT Hi-tech Venture Capital Co., Ltd. (CVC)
25	Walden International	50	Hunan XiangTou Hi-Tech Venture Capital Co., Ltd (Hunan Gaoke Telecom Equipment Co., Ltd.)

**Part II: Private Equity (focusing on Mainland China)**

**Private Equity Fund of the Year 2007**



**PE Investment Winner of the Year 2007**



**PE Fundraising Winner of the Year 2007**



**PE Exit Winner of the Year 2007**



### Top 30 Private Equity Funds of the Year 2007

Rank	PE Funds	Rank	PE Funds
1	CDH Investments	16	Lehman Brothers Inc.
2	Morgan Stanley	17	Prax Capital Management Co.
3	Bain Capital, LLC	18	The Carlyle Group, L.L.C.
4	The Goldman Sachs Group, Inc.	19	General Atlantic LLC.
5	Temasek Holdings Pte Ltd.	20	Bohai Industrial Investment Fund
6	Warburg Pincus LLC.	21	Texas Pacific Group
7	The International Finance Corporation	22	Tiger Fund
8	Merrill Lynch & Co., Inc.	23	American International Group, Inc.
9	Hony Capital Limited	24	CVC Asia Pacific Ltd
10	Baring Private Equity Asia	25	3i Group
11	The Government of Singapore Investment Corporation Pte Ltd.	26	New Horizon Fund
12	The Blackstone Group	27	Natixis Private Equity Asia Limited
13	KOHLBERG KRAVIS ROBERTS & Co.	28	H&Q Asia Pacific
14	Citigroup	29	Actis
15	The Cathay Capital Group	30	Blue Ridge Capital

### Part III: People

#### Venture Capitalist of the Year 2007

Name	VC Fund	Position
Andy Yan	SAIF Partners	Managing Partner

#### Top 10 Venture Capitalists of the Year 2007

Name	VC Fund	Position
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Feng Deng	Northern Light Venture Capital	Founding Managing Director
Tao Feng	NewMargin Ventures	Managing Partner
Haitao Jin	Shenzhen Capital Group Co., Ltd. (SCGC)	Chairman
Dongliang Lin	IDGVC Partners	Partner
Gongquan Wang	CDH Venture	General Partner
Chauncey Shey	Softbank China Venture Capital	Managing Partner
Andy Yan	SAIF Partners	Managing Partner
Daniel Yang	SAIF Partners	Partner
Fan Zhang	Sequoia Capital China	Founding Managing Partner
Joe Zhou	KPCB China Fund	Managing Partner

**\* Listed in order of last name**

**PE Capitalist of the Year 2007 (focusing on Mainland China)**

Name	PE Fund	Position
Shangzhi Wu	CDH Investments	Chairman

**Top 10 PE Capitalists of the Year 2007 (focusing on Mainland China)**

Name	PE Fund	Position
Jing Huang	Bain Capital, LLC	Managing Director
Zhen Jiao	CDH Investments	Managing Partner
David Liu	KOHLBERG KRAVIS ROBERTS & Co.	Managing Director
Chang Sun	Warburg Pincus LLC.	Managing Director
Kevin Wang	Natixis Private Equity Asia Limited	Managing Partner
Shangzhi Wu	CDH Investments	Chairman & Managing Partner
Xiang-Dong (X.D.) Yang	The Carlyle Group, L.L.C.	Managing Director
Conrad Tsang	Baring Private Equity Asia	Principal
Kevin Zhang	The Goldman Sachs Group, Inc.	Managing Director
John H. Zhao	Hony Capital Limited	CEO & Managing Director

\* Listed in order of last name

**VC/PE-Backed Entrepreneur of the Year 2007**

<b>Entrepreneur</b>	<b>Position</b>	<b>Enterprise</b>	<b>Investor</b>
Jack Ma	Chairman & Non-Executive Director	Alibaba.com Limited	Softbank China Venture Capital, GGV, etc.

**Top 10 VC/PE-Backed Entrepreneurs of the Year 2007**

<b>Name</b>	<b>Position</b>	<b>Enterprise</b>	<b>Investor</b>
Michael Chi	Chairman & CEO	Perfect world Co., Ltd.	SAIF, etc.
Herman Guo	Chairman & CEO	Airmedia	CDH China Growth Capital, etc.
James Hu	CEO	Acorn International	SAIF, etc.
Qi Ji	CEO	Hanting Hotels Inc.	CDH, Northern Light, etc.
Pak Kwan KAU	Chairman	Kingsoft Corp.	Intel Capital, etc.
Ge Li	Chairman & CEO	WuXi PharmaTech Co., Ltd.	Fidelity Investment, UOB, etc.
Zengxiang Lu	Chairman & CEO	Beijing Novel-Tongfang Digital TV Technology Co., Ltd.	SAIF, etc.
Jack Ma	Chairman & Non-Executive Director	Alibaba.com Limited	SBCVC and GGV, etc.
Yuzhu Shi	Chairman & CEO	Giant Interactive Group Inc	SIG, etc.
Ping Wu	President, Chairman & CEO	Spreadtrum Communications Inc.	NEA , Legend Capital, etc.

**Part IV: Deal**

**VC Investment of the Year 2007**

Vacancy

**VC Exit of the Year 2007**



**PE Investment of the Year 2007**

Vacancy

**PE Exit of the Year 2007**



**Part V: Agency**

**Venture Capital Market Lead Legal Advisor of the Year 2007**



**Private Equity Market Lead Legal Advisor of the Year 2007**



**Overseas IPO Lead Legal Advisor of the Year 2007**



**Domestic IPO Lead Legal Advisor of the Year 2007**



**VC/PE-Backed Overseas IPO Lead Auditing Firm of the Year 2007**



**VC/PE-Backed Domestic IPO Lead Auditing Firm of the Year 2007**



**Top 3 Active Overseas IPO Lead Underwriters of the Year 2007**

Rank	Company
1	UBS
2	Goldman Sachs (Asia) Ltd.
3	Morgan Stanley Asia Limited

**Top 3 Active Domestic IPO Lead Underwriters of the Year 2007**

Rank	Company
1	CITIC Securities Co., Ltd.
2	China International Capital Corporation Limited (CICC)
3	Guosen Securities Co, Ltd.

## Merger & Acquisition Market Lead Legal Advisor of the Year 2007

# SHEARMAN & STERLING<sup>LLP</sup>

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### About Zero2IPO Group

Founded in 1999, Zero2IPO is a leading integrated service provider in the China venture capital and private equity industry. The company is mainly engaged in professional consulting, research, marketing and networking, direct investment of early stage deals, and other value-added services.

Zero2IPO Group has established Divisions of Financial Advisory Services, Financial Information Services, Media & Network Services, etc.

Financial Advisory Services (FAS) represents China startups seeking venture capital or private equity funding. Through its extensive network of investors worldwide, FAS channels over US\$100M to about 10 startups each year. These startups are distributed across a broad spectrum of industries, including biotechnology, health care services, telecommunications, media, education, Internet and e-commerce. Formed in late 2006, the Zero2IPO Capital is a venture capital arm targeted at high-potential, high-growth China startups.

Financial Information Services (FIS) releases annual, quarterly and customized research reports covering China venture capital, private equity, M&A, and IPO. Also known as the Zero2IPO Research Center, FIS is viewed as the most trustworthy information source in the industry. FIS reports are used by investors, LPs, investment banks, auditing firms, law firms and entrepreneurs worldwide. Each year, FIS publishes the China venture capital ranking results which are widely accepted and quoted among these professionals.

Media & Network Services (MNS) strives to provide a networking platform for entrepreneurs and investors. Since 2001, MNS has organized 17 China Venture Capital Forums and over sixty Z-Club activities. Each year, over 5000 participants attend these conferences and club events held in Beijing, Shanghai, Tokyo, London, and Silicon Valley. There are over 200 investor members and 200 entrepreneur members in our Z-Club. Together, the China Venture Capital Forum (CVCF) and Z-Club events constitute the largest networking platform for investors and entrepreneurs in China.

Zero2IPO Group is headquartered in Beijing with offices in Shanghai, Hong Kong, and Silicon Valley. Please visit [www.zero2ipo.com.hk](http://www.zero2ipo.com.hk) for further information.

## **About Zero2IPO Research Center**

Established in Nov. 2001, Zero2IPO Research Center aims to provide professional research reports and custom researches for relevant professionals in the Greater China Region. Our research ranges from venture capital, private equity, IPO, M&A to TMT industries. Currently, Zero2IPO Research Center has become the most prestigious research institute in China VC and PE field.

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